City of Grand Rapids

2013 Trend Report





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December 14, 2012

Mr. Scott Buhrer Chief Financial Officer City of Grand Rapids 300 Monroe Avenue, N.W. Grand Rapids, MI 49503

We are pleased to present the results of the annual review of self-insured claims experience for the City of Grand Rapids. The results herein are used for the following purposes:

- To establish the City's calendar year 2013 rates.
- As inputs to the June 30, 2012 actuarial valuations of the City's "Other Employment Benefits" for General, Police, and Fire members.

This report should not be used for any other purpose. We produced this report using data from Meritain.

Executive Summary

- Combined medical and prescription drug claim experience in 2011 showed only a slight increase over 2010. While experience is often the best indicator for future costs, we do not recommend relying on a single year's experience in setting trend assumptions since trends vary significantly from year to year. Therefore, we use professional judgment and industry benchmarks in setting the trend assumptions.
 - The medical trend assumption is 8.5% and the assumed trend for the prescription drug benefit is 8.5% -- each of these assumptions has decreased from the 9% values used in last year's trend report. We use the trends to project results from the experience periods to the rating period (calendar year 2013).
- Despite the increases anticipated from the trend assumptions, final implemented rates for 2013 will be relatively unchanged from 2012. This is partly due to the favorable experience during 2011 noted above, along with the use of Early Retiree Reinsurance Program (ERRP) money which offset the expected trend increases. To date, approximately \$1.48 million of the approximately \$1.98 million of ERRP money has been used. The ERRP funds must be exhausted by December 31, 2014. This means that there will be upward pressure on the rates in 2015 in the absence of significant plan changes or very favorable claims experience. Finally, the City's use of 3-year smoothing of gains and losses for determining the implemented rates also helped suppress a rate increase since gains from the previous year flow into the rates.

- The results of the rate analysis in this report will be incorporated into the June 30, 2012 Annual Other Postemployment Benefits Valuations for General, Police and Fire. The pre-65 retiree only "calculated rates" developed on page 16 of this report serve as the basis of pre-65 per capita costs. The per contract rates are converted to per member rates and then converted to age-graded rates for use in the valuations. The 2013 blended (pre-65 retiree and active) implemented rates (page 18) serve as the basis for pre-65 retiree contributions. The post 65 retirees pay 100% of the true cost developed on page 16.
- Projections presented in the report will differ from retiree health valuation cash flows due to:
 - Age-based projection methodology used in the valuations versus average-base projections used in this report
 - Data variances
 - o Cash flows in the reports are net of retiree contributions; and
 - The valuation year starts July 1st while the rating year starts January 1st.

To the best of our knowledge, this report is complete and accurate and is in accordance with generally recognized actuarial methods. The data used was reviewed for reasonableness but not otherwise audited. In our judgment, the actuarial assumptions used for the study are, individually and in aggregate, reasonable. We are not responsible for the accuracy or completeness of the information provided.

This report is intended to provide the rates for 2013 and should not be relied on for any other purpose. Future actuarial measurements (such as the projected 2014 rates) may differ significantly from the current measurements presented in this report due to such factors as the following: plan experience differing from that anticipated by the economic or demographic assumptions, or changes in economic or demographic assumptions. Due to the limited scope of the assignment, we did not perform an analysis of the potential range of such future measurements.

Circular 230 Notice: Pursuant to regulations issued by the IRS, to the extent this communication (or any attachment) concerns tax matters, it is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding tax-related penalties under the Internal Revenue Code or (ii) marketing or recommending to another party any tax-related matter addressed within. Each taxpayer should seek advice based on the individual's circumstances from an independent tax advisor.

This report shall not be construed to provide tax, legal or investment advice.

Mr. Scott Buhrer December 14, 2012 Page 3

The actuaries submitting this report are Members of the American Academy of Actuaries (MAAA) and meet the Qualification Standards of the American Academy of Actuaries.

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Health Care Actuary

Respectively submitted,

John Mallows

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Gabriel Roeder Smith & Company

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Employer Paid Medical Claims Experience

Experience Year: 07/01/2010 - 06/30/2011 Projection Year: 01/01/2013 - 12/31/2013

	 Active	Pre	-65 Retirees	<u>P</u>	re-65 Blend	Post	t-65 Retirees
Paid Medical Claims *	\$ 12,928,384	\$	6,352,688	\$	19,281,072	\$	392,946
Trend Factor (8.5% annual trend)	1.226		1.226		1.226		1.226
Incurral Factor	1.014		1.014		1.014		1.014
Projected Incurred Claims	\$ 16,072,102	\$	7,897,433	\$	23,969,535	\$	488,496
Average Contracts Average Members	1,284.42 3,945.00		491.42 1,014.50		1,775.83 4,959.50		174.50 210.25
Per Member Per Month Claims (PMPM)	\$ 339.50	\$	648.71	\$	402.75	\$	193.62

	 Active	Pre	-65 Retirees	<u>P</u>	re-65 Blend	Post	Post-65 Retirees		
Paid Medical Claims	\$ 14,185,409	\$	6,484,230	\$	20,669,639	\$	355,972		
Trend Factor (8.5% annual trend)	1.130		1.130		1.130		1.130		
Incurral Factor	1.014		1.014		1.014		1.014		
Projected Incurred Claims	\$ 16,253,925	\$	7,429,760	\$	23,683,686	\$	407,880		
Average Contracts	1,266.50		466.92		1,733.42		165.75		
Average Members	3,904.33		979.00		4,883.33		199.75		
Per Member Per Month Claims (PMPM)	\$ 346.92	\$	632.43	\$	404.16	\$	170.16		
Weighted Average PMPM (60/40)	\$ 343.95	\$	638.94	\$	403.60	\$	179.54		
Administrative Fees	\$ 8.72	\$	14.66	\$	9.91	\$	14.28		
Total Medical PMPM	\$ 352.67	\$	653.60	\$	413.51	\$	193.82		

^{*} See explanatory notes for detailed description.

Medical Rate Development

	 Active	Pre-	65 Retiree	Pre	e-65 Blend]	Post-65
Total Medical PMPM	\$ 352.67	\$	653.60	\$	413.51	\$	193.82
Members Per Contract	3.060		2.122		2.814		1.199
Per Employee Per Month Cost (PEPM)	\$ 1,079.17	\$	1,386.94	\$	1,163.62	\$	232.39
Rating Tiers							
Single	1.000		1.000		1.000		1.000
Double	2.150		1.950		2.063		1.999
Family	2.600		2.220		2.548		2.249
Composite Tier	2.241		1.794		2.124		1.185
Single Rate*	\$ 481.56	\$	773.10	\$	547.84	\$	196.11
Double Rate*	\$ 1,035.35	\$	1,507.55	\$	1,130.19	\$	392.02
Family Rate*	\$ 1,252.06	\$	1,716.28	\$	1,395.90	\$	441.05

^{*} Rate calculated as the PEPM times the rating tier divided by the composite tier.

Employer Paid Rx Pre-65 Claims Experience

Experience Year: 07/01/2010 - 06/30/2011 Projection Year: 01/01/2013 - 12/31/2013

	Active		-65 Retirees	Pr	re-65 Blend	
Paid Rx Claims	\$ 2,999,126	\$	2,325,050	\$	5,324,176	
Trend Factor (8.5% annual trend)	1.226		1.226		1.226	
Incurral Factor	1.007		1.007		1.007	
Projected Incurred claims	\$ 3,702,667	\$	2,870,465	\$	6,573,132	
Average Contracts Average Members	1,284.42 3,945.00		491.42 1,014.50		1,775.83 4,959.50	
Per Member Per Month Claims (PMPM)	\$ 78.21	\$	235.79	\$	110.45	

	Active	Pre	-65 Retirees	_Pr	e-65 Blend
Paid Rx Claims	\$ 3,223,675	\$	2,169,329	\$	5,393,004
Trend Factor (8.5% annual trend)	1.130		1.130		1.130
Incurral Factor	1.007		1.007		1.007
Projected Incurred Claims	\$ 3,668,252	\$	2,468,501	\$	6,136,753
Average Contracts	1,266.50		466.92		1,733.42
Average Members	3,904.33		979.00		4,883.33
Per Member Per Month Claims (PMPM)	\$ 78.29	\$	210.12	\$	104.72
Weighted Average PMPM (60/40)	\$ 78.26	\$	220.39	\$	107.01
Administrative Fees	\$ 1.43	\$	2.09	\$	1.56
Total Rx PMPM	\$ 79.69	\$	222.48	\$	108.57

Pre-65 Rx Rate Development

		Active	Pre-6	55 Retirees	5 Retirees Pre-6		
Total Rx PMPM	\$	79.69	\$	222.48	\$	108.57	
Members Per Contract		3.060		2.122		2.814	
Per Employee Per Month Cost (PEPM)	\$	243.85	\$	472.10	\$	305.52	
Rating Tiers							
Single		1.000		1.000		1.000	
Double		2.150		1.950		2.063	
Family		2.600		2.220		2.548	
Composite Tier		2.241		1.794		2.124	
Single Rate*	\$	108.81	\$	263.15	\$	143.84	
Double Rate*	\$	233.94	\$	513.14	\$	296.74	
Family Rate*	\$	282.91	\$	584.19	\$	366.50	

^{*} Rate calculated as the PEPM times the rating tier divided by the composite tier.

Employer Paid Post-65 Rx Claims Experience

Experience Year: 07/01/2010 - 06/30/2011 Projection Year: 01/01/2013 - 12/31/2013

	\$ 2 Copay	\$4	4 Copay	\$4/	/\$8 Copay	\$10/	/\$20 Copay	Po	st-65 Total
Paid Rx Claims	\$ 178,735	\$	25,296	\$	95,124	\$	589,813	\$	888,968
Trend Factor (8.5% annual trend)	1.226		1.226		1.226		1.226		1.226
Incurral Factor	1.007		1.007		1.007		1.007		1.007
Projected Incurred Claims	\$ 220,663	\$	31,230	\$	117,438	\$	728,173	\$	1,097,504
Average Contracts	28.75		4.25		21.50		120.00		174.50
Average Members	31.75		5.33		25.50		147.67		210.25
Per Member Per Month Claims (PMPM)	\$ 579.17	\$	488.27	\$	383.78	\$	410.92	\$	435.00

	\$2	2 Copay	\$4	4 Copay	\$4/	\$8 Copay	\$10/	\$20 Copay	Po	st-65 Total
Paid Rx Claims	\$	101,225	\$	21,485	\$	97,622	\$	727,886	\$	948,218
Trend Factor (8.5% annual trend)		1.130		1.130		1.130		1.130		1.130
Incurral Factor		1.007		1.007		1.007		1.007		1.007
Projected Incurred Claims	\$	115,185	\$	24,448	\$	111,085	\$	828,269	\$	1,078,987
Average Contracts		25.25		4.50		19.25		116.75		165.75
Average Members		27.67		5.50		23.25		143.33		199.75
Per Member Per Month Claims (PMPM)	\$	346.90	\$	370.42	\$	398.15	\$	481.56	\$	450.14

Post-65 Rx Rate Development

Experience Year: 07/01/2010 - 06/30/2011 Projection Year: 01/01/2013 - 12/31/2013

	\$2 Copay			4 Copay	\$4/	\$8 Copay	\$10/\$20 Copay	
Overall Rx PMPM	\$	435.00	\$	435.00	\$	435.00	\$	435.00
Relative Value to \$10/\$20 Copay Plan		1.098		1.076		1.056		0.960
Utilization Assumption		1.220		1.197		1.128		0.921
PMPM based on Relative Values (RVs)	\$	582.71	\$	560.27	\$	518.16	\$	384.61
PMPM based on Experience	\$	579.17	\$	488.27	\$	383.78	\$	410.92

_	\$2 Copay		\$ 4 Copay	\$4	/\$8 Copay	\$10/\$20 Copay	
Overall Rx PMPM	\$	450.14	\$ 450.14	\$	450.14	\$	450.14
Relative Value to \$10/\$20 Copay Plan		1.103	1.080		1.061		0.964
Utilization Assumption		1.222	1.199		1.130		0.923
PMPM based on Relative Values (RVs)	\$	606.73	\$ 582.90	\$	539.69	\$	400.52
PMPM based on Experience	\$	346.90	\$ 370.42	\$	398.15	\$	481.56
Administrative Fees	\$	5.57	\$ 5.61	\$	5.49	\$	2.89
Weighted Average PMPM (RVs) (60/40)	\$	602.69	\$ 579.46	\$	536.57	\$	397.05
Per Employee Per Month Cost (PEPM)	\$	722.63	\$ 694.77	\$	643.35	\$	476.06
Single		1.000	1.000		1.000		1.000
Double		1.999	1.999		1.999		1.999
Family		2.249	2.249		2.249		2.249
Composite Tier		1.185	1.185		1.185		1.185
Single Rate*	\$	609.81	\$ 586.30	\$	542.91	\$	401.74
Double Rate*	\$	1,219.01	\$ 1,172.01	\$	1,085.28	\$	803.08
Family Rate*	\$	1,371.46	\$ 1,318.59	\$	1,221.00	\$	903.51

^{*} Rate calculated as the PEPM times the rating tier divided by the composite tier,

^{**} Uses relativities produced by GRS model to reallocate claims since PMPM based on experience is not credible.

Employer Paid Dental Claims Experience

Experience Year: 07/01/2010 - 06/30/2011 Projection Year: 01/01/2012 - 12/31/2012

	Active		Pre-	65 Retirees	Pr	e-65 Blend	Post-65 Retirees		
Paid Dental Claims	\$	1,177,988	\$	383,034	\$	1,561,022	\$	9,982	
Trend Factor (5% annual trend)		1.130		1.130		1.130		1.130	
Incurral Factor		1.004		1.004		1.004		1.004	
Projected Incurred claims	\$	1,336,451	\$	434,560	\$	1,771,011	\$	11,325	
Average Contracts Average Members		1,284.42 3,945.00		491.42 1,014.50		1,775.83 4,959.50		28.42 36.61	
Per Member Per Month Claims (PMPM)	\$	28.23	\$	35.70	\$	29.76	\$	25.78	

	Active	Pre-	65 Retirees	Pr	e-65 Blend	Post-65 Retirees		
Paid Dental Claims	\$ 1,153,283	\$	371,625	\$	1,524,908	\$	8,903	
Trend Factor (5% annual trend)	1.076		1.076		1.076		1.076	
Incurral Factor	1.004		1.004		1.004		1.004	
Projected Incurred Claims	\$ 1,245,896	\$	401,468	\$	1,647,364	\$	9,618	
Average Contracts	1,266.50		466.92		1,733.42		27.83	
Average Members	3,904.33		979.00		4,883.33		35.97	
Per Member Per Month Claims (PMPM)	\$ 26.59	\$	34.17	\$	28.11	\$	22.28	
Weighted Average PMPM (60/40)	\$ 27.25	\$	34.78	\$	28.77	\$	23.68	
Administrative Fees	\$ -	\$	-	\$	-	\$	-	
Total Dental PMPM	\$ 27.25	\$	34.78	\$	28.77	\$	23.68	

Dental Rate Development

		Active		Pre-65 Retiree		65 Blend	Post-65	
Total Dental PMPM	\$	27.25	\$	34.78	\$	28.77	\$	23.68
Members Per Contract		3.060		2.122		2.814		1.199
Per Employee Per Month Cost (PEPM)	\$	83.39	\$	73.80	\$	80.96	\$	28.39
Rating Tiers								
Single		1.000		1.000		1.000		1.000
Double		2.150		1.950		2.063		1.999
Family		2.600		2.220		2.548		2.249
Composite Tier		2.241		1.794		2.124		1.185
Single Rate*	\$	37.21	\$	41.14	\$	38.12	\$	23.96
Double Rate*	\$	80.00	\$	80.22	\$	78.64	\$	47.90
Family Rate*	\$	96.75	\$	91.33	\$	97.13	\$	53.89

^{*} Rate calculated as the PEPM times the rating tier divided by the composite tier.

Employer Paid Vision Claims Experience

Experience Year: 07/01/2010 - 06/30/2011 Projection Year: 01/01/2013 - 12/31/2013

	Active		Pre-	65 Retirees	Pro	e-65 Blend	Post-65 Retirees		
Paid Vision Claims		292,147	\$	88,448	\$	380,595	\$	2,464	
Trend Factor (3.5% annual trend)		1.090		1.090		1.090		1.090	
Incurral Factor		1.003		1.003		1.003		1.003	
Projected Incurred Claims	\$	319,396	\$	96,698	\$	416,093	\$	2,694	
Average Contracts Average Members		1,284.42 3,945.00		491.42 1,014.50		1,775.83 4,959.50		174.50 210.25	
Per Member Per Month Claims (PMPM)	\$	6.75	\$	7.94	\$	6.99	\$	1.07	

	Active	Pre-6	55 Retirees	Pro	e-65 Blend	Post-65 Retirees		
Paid Vision claims	\$ 289,595	\$	89,766	\$	379,361	\$	1,995	
Trend Factor (3.5% annual trend)	1.053		1.053		1.053		1.053	
Incurral Factor	1.003		1.003		1.003		1.003	
Projected Incurred Claims	\$ 305,858	\$	94,807	\$	400,666	\$	2,107	
Average Contracts	1,266.50		466.92		1,733.42		165.75	
Average Members	3,904.33		979.00		4,883.33		199.75	
Per Member Per Month Claims (PMPM)	\$ 6.53	\$	8.07	\$	6.84	\$	0.88	
Weighted Average PMPM (60/40)	\$ 6.62	\$	8.02	\$	6.90	\$	0.96	
Administrative Fees	\$ -	\$	-	\$	-	\$	-	
Total Vision PMPM	\$ 6.62	\$	8.02	\$	6.90	\$	0.96	

Vision Rate Development

	 Active	Pre-	65 Retiree	Pre-	65 Blend	P	ost-65
Total Vision PMPM	\$ 6.62	\$	8.02	\$	6.90	\$	0.96
Members Per Contract	3.060		2.122		2.814		1.199
Per Employee Per Month Cost (PEPM)	\$ 20.26	\$	17.02	\$	19.42	\$	1.15
Rating Tiers							
Single	1.000		1.000		1.000		1.000
Double	2.150		1.950		2.063		1.999
Family	2.600		2.220		2.548		2.249
Composite Tier	2.241		1.794		2.124		1.185
Single Rate*	\$ 9.04	\$	9.49	\$	9.14	\$	0.97
Double Rate*	\$ 19.44	\$	18.51	\$	18.86	\$	1.94
Family Rate*	\$ 23.50	\$	21.07	\$	23.29	\$	2.18

^{*} Rate calculated as the PEPM times the rating tier divided by the composite tier.

City of Grand Rapids

Summary of Non-Medicare Claims and Expenses

October 2011 through June 2012

October		Pre-65		January		Pre-65		
2011	Active	Retiree	Total	2012	Active	Retiree	Total	
Contracts	1.279	476	1,755	Contracts	1.265	466	1,731	
Lives	3,968	991	4,959	Lives	3,878	977	4,855	
Medical	\$1,315,360	\$448,831	\$1,764,191	Medical	\$1,385,323	\$520,818		
Rx	\$304,175	\$173,065	\$477,240	Rx	\$274,450		\$484,086	
Dental	\$91,142	\$33,597	\$124,739	Dental	\$123,743	\$42,223	\$165,966	
Vision	\$18,026	\$8,154	\$26,180	Vision	\$48,637	\$14,586		
Meritain Admin Fee	\$18,473	\$6,764	\$25,237	Meritain Admin Fee	\$18,424			
Meritain - HPA	\$3,460	\$1,267	\$4,727	Meritain - HPA	\$3,452			
Meritain - HPA - DM	\$0	\$2,034	\$2,034	Meritain - HPA - DM	\$0		\$4,716 \$2,052	
Cofinity Premium	\$7,639	\$2,717	\$10,356	Cofinity Premium	\$7,582	\$2,696		
4D Admin Fee	\$5,768	\$2,112	\$7,880	4D Admin Fee	\$5,523	\$2,022	\$7,545	
Coleman, Dugan LLC	\$4,610	\$1,640	\$6,250	Coleman, Dugan LLC	\$4,610	. ,		
Total	\$1,768,653			Total			\$2,675,427	
	ψ1,700,000	Pre-65	Ψ2,110,001		Ψ1,071,711	Pre-65	Ψ2,070,127	
November		Retiree	TD 4.1	February	A 40	Retiree	T 4 1	
2011	Active		Total	2012	Active		Total	
Contracts	1,277	469	1,746	Contracts	1,259	465	1,724	
Lives	3,953	980	4,933	Lives	3,863	977	4,840	
Medical	\$1,220,851	\$482,558	\$1,703,409	Medical	\$1,025,309		\$1,738,966	
Rx	\$286,780	\$179,775	\$466,555	Rx	\$251,806		\$432,240 \$144,423	
Dental	\$92,860	\$24,142	\$117,002	Dental	\$105,960			
Vision	\$16,739	\$4,837	\$21,576	Vision	\$36,043	\$10,604	\$46,647	
Meritain Admin Fee	\$18,640	\$6,825	\$25,465	Meritain Admin Fee	\$18,071	\$6,617 \$1,240	\$24,688	
Meritain - HPA	\$3,492	\$1,278	\$4,770		Ieritain - HPA \$3,386			
Meritain - HPA - DM	\$0	\$2,106	\$2,106	Meritain - HPA - DM			\$1,985 \$10,122	
Cofinity Premium	\$7,670	\$2,728	\$10,398		Cofinity Premium \$7,467			
4D Admin Fee	\$5,465	\$2,001	\$7,466	4D Admin Fee	\$5,577	\$2,042	\$7,619	
Coleman, Dugan LLC	\$4,610	\$1,640	\$6,250	Coleman, Dugan LLC	\$4,610	-		
Total	\$1,657,107	\$707,890	\$2,364,997	Total	\$1,458,229	\$959,337	\$2,417,566	
n 1								
December		Pre-65		March		Pre-65		
2011	Active	Retiree	Total	2012	Active	Retiree	Total	
Contracts	1,273	467	1,740	Contracts	1,251	466	1,717	
Lives	3,934	976	4,910	Lives	3,840	983	4,823	
Medical	\$796,650	\$334,927	\$1,131,577	Medical	\$1,329,544	\$562,632	\$1,892,176	
Rx	\$283,234	\$202,525	\$485,759	Rx	\$251,733	\$202,976	\$454,709	
Dental	\$87,010	\$26,728	\$113,738	Dental	\$119,659	\$35,161	\$154,820	
Vision	\$17,924	\$7,846	\$25,770	Vision	\$35,995	\$8,525	\$44,520	
Meritain Admin Fee	\$18,238	\$6,677	\$24,915	Meritain Admin Fee	\$18,140	\$6,642	\$24,782	
Meritain - HPA	\$3,416	\$1,251	\$4,667	Meritain - HPA	\$3,398	\$1,244	\$4,642	
Meritain - HPA - DM	\$0	\$1,967	\$1,967	Meritain - HPA - DM	\$0	\$1,966	\$1,966	
Cofinity Premium	\$7,515	\$2,673	\$10,188	Cofinity Premium	\$7,480	\$2,660	\$10,140	
4D Admin Fee	\$5,741	\$2,102	\$7,843	4D Admin Fee	\$5,677			
Coleman, Dugan LLC	\$4,610	\$1,640	\$6,250	Coleman, Dugan LLC	\$4,610	\$1,640	\$6,250	
Total	\$1,224,338	\$588,336	\$1,812,674	Total	\$1,776,236	\$825,524	\$2,601,760	

City of Grand Rapids Summary of Non-Medicare Claims and Expenses October 2011 through June 2012

April		Pre-65	
2012	Active	Retiree	Total
Contracts	1,251	454	1,705
Lives	3,835	962	4,797
Medical	\$1,011,209	\$508,898	\$1,520,107
Rx	\$247,978	\$148,515	\$396,493
Dental	\$86,301	\$21,308	\$107,609
Vision	\$21,686	\$5,947	\$27,633
Meritain Admin Fee	\$18,808	\$6,886	\$25,694
Meritain - HPA	\$3,389	\$1,241	\$4,630
Meritain - HPA - DM	\$0	\$1,966	\$1,966
Cofinity Premium	\$7,453	\$2,651	\$10,104
4D Admin Fee	\$5,332	\$1,952	\$7,284
Coleman, Dugan LLC	\$4,610	\$1,640	\$6,250
Total	\$1,406,766	\$701,004	\$2,107,770
May		Pre-65	
May 2012	Active	Pre-65 Retiree	Total
·	Active 1,249		Total 1,699
2012		Retiree	
2012 Contracts	1,249	Retiree 450	1,699
2012 Contracts Lives	1,249 3,830	Retiree 450 955	1,699 4,785
2012 Contracts Lives Medical	1,249 3,830 \$1,764,589	450 955 \$599,214	1,699 4,785 \$2,363,803
2012 Contracts Lives Medical Rx	1,249 3,830 \$1,764,589 \$268,574	Retiree 450 955 \$599,214 \$165,259	1,699 4,785 \$2,363,803 \$433,833
2012 Contracts Lives Medical Rx Dental	1,249 3,830 \$1,764,589 \$268,574 \$101,943	450 955 \$599,214 \$165,259 \$37,733	1,699 4,785 \$2,363,803 \$433,833 \$139,676
2012 Contracts Lives Medical Rx Dental Vision	1,249 3,830 \$1,764,589 \$268,574 \$101,943 \$31,542	Retiree 450 955 \$599,214 \$165,259 \$37,733 \$8,943	1,699 4,785 \$2,363,803 \$433,833 \$139,676 \$40,485
2012 Contracts Lives Medical Rx Dental Vision Meritain Admin Fee	1,249 3,830 \$1,764,589 \$268,574 \$101,943 \$31,542 \$18,553	8599,214 \$165,259 \$37,733 \$8,943 \$6,793	1,699 4,785 \$2,363,803 \$433,833 \$139,676 \$40,485 \$25,346
2012 Contracts Lives Medical Rx Dental Vision Meritain Admin Fee Meritain - HPA	1,249 3,830 \$1,764,589 \$268,574 \$101,943 \$31,542 \$18,553 \$3,343	Retiree 450 955 \$599,214 \$165,259 \$37,733 \$8,943 \$6,793 \$1,224	1,699 4,785 \$2,363,803 \$433,833 \$139,676 \$40,485 \$25,346 \$4,567
2012 Contracts Lives Medical Rx Dental Vision Meritain Admin Fee Meritain - HPA Meritain - HPA - DM	1,249 3,830 \$1,764,589 \$268,574 \$101,943 \$31,542 \$18,553 \$3,343	Retiree 450 955 \$599,214 \$165,259 \$37,733 \$8,943 \$6,793 \$1,224 \$1,858	1,699 4,785 \$2,363,803 \$433,833 \$139,676 \$40,485 \$25,346 \$4,567 \$1,858
2012 Contracts Lives Medical Rx Dental Vision Meritain Admin Fee Meritain - HPA Meritain - HPA - DM Cofinity Premium	1,249 3,830 \$1,764,589 \$268,574 \$101,943 \$31,542 \$18,553 \$3,343 \$0 \$7,338	8450 955 \$599,214 \$165,259 \$37,733 \$8,943 \$6,793 \$1,224 \$1,858 \$2,610	1,699 4,785 \$2,363,803 \$433,833 \$139,676 \$40,485 \$25,346 \$4,567 \$1,858 \$9,948

June 2012	Active	Pre-65 Retiree	Total
Contracts	1,247	443	1,690
Lives	3,816	940	4,756
Medical	\$1,292,691	\$448,815	\$1,741,506
Rx	\$278,260	\$154,321	\$432,581
Dental	\$74,928	\$32,455	\$107,383
Vision	\$13,408	\$5,439	\$18,847
Meritain Admin Fee	\$18,430	\$6,748	\$25,178
Meritain - HPA	\$3,321	\$1,216	\$4,537
Meritain - HPA - DM	\$0	\$1,813	\$1,813
Cofinity Premium	\$7,298	\$2,596	\$9,894
4D Admin Fee	\$5,411	\$1,981	\$7,392
Coleman, Dugan LLC	\$4,610	\$1,640	\$6,250
Total	\$1,698,357	\$657,024	\$2,355,381

Oct 2011 -June 2012 Total	Active	Pre-65 Retiree	Total
Census - Monthly Avg.	1,261	462	1,723
Lives - Monthly Avg.	3,880	971	4,851
Medical	\$11,141,526	\$4,620,350	\$15,761,876
Rx	\$2,446,990	\$1,616,506	\$4,063,496
Dental	\$883,546	\$291,810	\$1,175,356
Vision	\$240,000	\$74,881	\$314,881
Meritain Admin Fee	\$165,777	\$60,698	\$226,475
Meritain - HPA	\$30,657	\$11,225	\$41,882
Meritain - HPA - DM	\$0	\$17,747	\$17,747
Cofinity Premium	\$67,442	\$23,986	\$91,428
4D Admin Fee	\$50,312	\$18,420	\$68,732
Coleman, Dugan LLC	\$41,490	\$14,760	\$56,250
Total	\$15,067,740	\$6,750,383	\$21,818,123

Calculation of Gain/(Loss) on October 2011 through June 2012 Non-Medicare experience

Period	Pre-65 Employer Costs	Active Contracts	Pre-65 Retiree Contracts	Total Non-Medicare Contracts	Expected Claims Based on 2011 & 2012 Calculated per Contract Rates	Gain/(Loss)
October-11	\$2,448,834	1279	476	1755	\$2,821,110	\$372,276
November-11	\$2,364,997	1277	469	1746	\$2,806,643	\$441,646
December-11	\$1,812,674	1273	467	1740	\$2,796,998	\$984,324
January-12	\$2,675,427	1265	466	1731	\$2,696,033	\$20,606
February-12	\$2,417,566	1259	465	1724	\$2,685,130	\$267,564
March-12	\$2,601,760	1251	466	1717	\$2,674,228	\$72,468
April-12	\$2,107,770	1251	454	1705	\$2,655,538	\$547,768
May-12	\$3,033,714	1249	450	1699	\$2,646,193	-\$387,522
June-12	\$2,355,381	1247	443	1690	\$2,632,175	\$276,794
Total	\$21,818,123	1261	462	1723	\$24,414,045	\$2,595,922

Amount of Oct '11 through June '12 experience gain/(loss) recogized in 2013 rates	\$865,307
Amount of Jan '11 through Sept '11 experience gain/(loss) recogized in 2013 rates	\$767,772
Total Amount experience gain/(loss) recogized in 2013 rates	\$1.633,079

Explanation of Rates Developed in Following Section

Page 16: "2013 Calculated Premium Rates" Schedule

This schedule develops the actuarially sound 2013 rates without incorporating any smoothing or ERRP.

Page 17: "2013 Premium Rates (Reflecting Impact of ERRP Revenue)"

This schedule illustrates the effect of ERRP on the 2013 Rates -- 50% of Early Retiree Reinsurance Program (ERRP) money was used to reduce the 2012 rates and \$492,220.48 (25%) of ERRP money was used to reduce the 2013 pre-65 rates. The remaining 25% and any additional ERRP money received will be used to reduce the 2014 pre-65 rates.

Page 18: "2013 Implemented Premium Rates"

This schedule incorporates both the impact of ERRP revenue and the recognition of past experience gains or losses. There were gains on the October 2011 through June 2012 experience. One third of the experience gains from October 2011 to June 2012 were recognized in the 2013 Implemented rates along with 1/3 of the gains from January 2011 to September 2011. The remaining October 2011 to June 2012 experience gains will be equally recognized in 2014 and 2015. Gains/losses are determined by comparing the actual experience to the calculated rates (which are the best estimate of future costs). Gains/losses due to changes in the number of contracts are not recognized in the experience gain/loss calculations and no experience gain/loss calculations were done for the Medicare Retirees and no ERRP money was used to lower Medicare premiums.

Explanation of Rates Developed in Following Section

The table below illustrates the development of the rates, showing actual rates for 2012 and 2013 and projected rates for the following five years. The rates are projected assuming all trend assumptions are realized, there are no plan changes or changes in population; in reality, there will be gains and losses in future years.

		2012		2013		2014		2015		2016		2017		2018
Calculated Rate for Medical/Rx/Vision	\$	1,478.53	\$	1,482.71	\$	1,608.74	\$	1,745.48	\$	1,893.85	\$	2,054.83	\$	2,229.49
Calculated Rate for Dental	\$	78.97	\$	80.87	\$	84.91	\$	89.16	\$	93.62	\$	98.30	\$	103.22
Total Blended PEPM	\$	1,557.50	\$	1,563.58	\$	1,693.65	\$	1,834.64	\$	1,987.47	\$2	2,153.13	\$2	2,332.71
Annual Increase				0.39%		8.32%		8.32%		8.33%		8.34%		8.34%
ERRP Dollars	\$	(989,350)	\$	(492,220)	\$	(492,221)								
Contracts *		1,789		1,690		1,690		1,690		1,690		1,690		1,690
PEPM change due to ERRP	\$	(46.08)	\$	(24.27)	\$	(24.27)								
Blended PEPM after ERRP Adjustm	\$	1,511.42	\$		\$		\$		\$	1,987.47	\$2	2,153.13	\$2	2,332.71
Annual Increase				1.85%		8.45%		9.90%		8.33%		8.34%		8.34%
Smoothing Dollars														
Smoothing Dollars	ф	(7.7.770)	Φ	(7(7,770)	Φ	(7(7,770)								
Smoothing Jan 1 2011 - Sept 30 2011	\$	(767,772)	\$	(767,772)		(767,772)	ф	(0.65.207)						
Smoothing Oct 1 2011 - June 30 2012			\$	(865,307)		(865,307)		(865,307)	Φ					
Smoothing July 1 2012 - June 30 2013					\$	=	\$	-	\$	-	Ф			
Smoothing July 1 2013 - June 30 2014							\$	-	\$	-	\$	-	Φ	
Smoothing July 1 2014 - June 30 2015									\$	-	\$	-	\$	-
Smoothing July 1 2015 - June 30 2016											\$	-	\$	-
Smoothing July 1 2016 - June 30 2017													\$	-
Smoothing July 1 2017 - June 30 2018														
Smoothing July 1 2018 - June 30 2019	Φ.	(= <= ===0)	Φ.	(4 - 522 0 = 0)	Φ.	(4 - 522 0 = 0)		(0.5 5.005)	Φ.		Φ.		Φ.	
Total	\$	(767,772)	\$		\$	(1,633,079)	\$	(865,307)	\$	-	\$	-	\$	-
Contracts*		1,789		1,690		1,690		1,690		1,690		1,690		1,690
PEPM change due to smoothing	\$	(35.77)	\$	(80.53)	\$	(80.53)	\$	(42.67)	\$	-	\$	-	\$	-
Blended PEPM after Smoothing	\$	1,475.65	\$	1,458.78	\$	1,588.85	\$	1,791.97	\$	1,987.47	\$	2,153.13	\$	2,332.71
Annual Increase				-1.14%		8.92%		12.78%		10.91%		8.34%		8.34%
* It is assumed that the pre-65 retiree	pop	ulation is st	ab	le with the	сиі	rent mix of	co	ntracts goir	ig	forward				

2013 Calculated Premium Rates

Without Reflection	of ERRP Revenue	e or Gain/Loss	Smoothing

		Enrollment		Total		ed/Rx/Vis		Dental		Total Revenue
Active	EE Only	201	\$	636.62	\$	599.41	\$	37.21	\$	1,535,527
	2 Person	281	\$	1,368.73	\$	1,288.73	\$	80.00	\$	4,615,358
	Family	765	\$	1,655.22	\$	1,558.47	\$	96.75	\$	15,194,920
	Composite	1247	\$	1,426.48	\$	1,343.10	\$	83.38	\$	21,345,805
		Enrollment		Total	M	ed/Rx/Vis]	Dental		Total Revenue
Retired <65	EE Only	107	\$	1,086.88	\$	1,045.74	\$	41.14	\$	1,395,554
	2 Person	216	\$	2,119.41	\$	2,039.19	\$	80.22	\$	5,493,511
	Family	120	\$	2,412.87	\$	2,321.54	\$	91.33	\$	3,474,533
	Composite	443	\$	1,949.51	\$	1,875.72	\$	73.79	\$	10,363,598
		Enrollment		Total	M	ed/Rx/Vis		Dental		Total Revenue
Blended	EE Only	308	\$	793.04	\$	754.47	\$	38.58	\$	2,931,081
	2 Person	497	\$	1,694.98	\$	1,614.89	\$	80.10	\$	10,108,868
	Family	885	\$	1,757.95	\$	1,661.94	\$	96.02	\$	18,669,452
	Composite	1690	\$	1,563.58	\$	1,482.71	\$	80.87	\$	31,709,401
		Enrollment		Total	M	ed/Rx/Vis]	Dental		Total Revenue
Retired >65 \$2 Rx Copay	EE Only	21	\$	806.89	\$	806.89			\$	203,336
	w Dep>65	2	\$	1,612.97	\$	1,612.97			\$	38,711
	w Dep<65	0	\$	1,814.69	\$	1,814.69			\$	-
	Composite	23	\$	876.98	\$	876.98			\$	242,047
										T . I D
		Enrollment		Total	M	ed/Rx/Vis]	Dental		Total Revenue
Retired >65 \$4 Rx Copay	EE Only	Enrollment 2	\$	Total 783.38	\$	783.38]	Dental	\$	18,801
Retired >65 \$4 Rx Copay	w Dep>65	2 1	\$	783.38 1,565.97	\$ \$	783.38 1,565.97]	Dental	\$ \$	
Retired >65 \$4 Rx Copay		2		783.38	\$	783.38]	Dental	\$ \$ \$	18,801
Retired >65 \$4 Rx Copay	w Dep>65	2 1	\$	783.38 1,565.97	\$ \$	783.38 1,565.97]	Dental	\$ \$	18,801
	w Dep>65 w Dep<65 Composite	2 1 0 3 Enrollment	\$ \$	783.38 1,565.97 1,761.82 1,044.24 Total	\$ \$ \$ M	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis]	Dental	\$ \$ \$	18,801 18,792 - 37,593 Total Revenue
Retired >65 \$4 Rx Copay Retired >65 \$4/\$8 Rx Copay	w Dep>65 w Dep<65 Composite	2 1 0 3 Enrollment	\$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95	\$ \$ \$ M \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99	\$	Dental 23.96	\$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511
	w Dep>65 w Dep<65 Composite EE Only w Dep>65	2 1 0 3 Enrollment 15 4	\$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14	\$ \$ \$ M \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24	\$ \$	Dental 23.96 47.90	\$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303
	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65	2 1 0 3 Enrollment 15 4 0	\$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12	\$ \$ \$ M \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23	\$ \$ \$	Dental 23.96 47.90 53.89	\$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 -
	w Dep>65 w Dep<65 Composite EE Only w Dep>65	2 1 0 3 Enrollment 15 4 0	\$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14	\$ \$ \$ M \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24	\$ \$	Dental 23.96 47.90	\$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303
Retired >65 \$4/\$8 Rx Copay	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite	2 1 0 3 Enrollment 15 4 0 19 Enrollment	\$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total	\$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis	\$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental	\$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue
	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92	\$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78	\$ \$ \$ M \$ \$ \$ M \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82	\$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96	\$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549
Retired >65 \$4/\$8 Rx Copay	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20	\$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82 1,197.04	\$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96 47.90	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786
Retired >65 \$4/\$8 Rx Copay	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20 3	\$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94 1,400.63	\$ \$ \$ M \$ \$ \$ M \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82	\$ \$ \$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786 50,423
Retired >65 \$4/\$8 Rx Copay	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20	\$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82 1,197.04	\$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96 47.90	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786
Retired >65 \$4/\$8 Rx Copay Retired >65 \$10/\$20 Rx Copa	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65 w Dep>65 w Dep<65 Composite	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20 3 115 Enrollment	\$ \$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94 1,400.63 751.27	\$ \$ \$ \$ M \$ \$ \$ \$ \$ \$ M \$ \$ \$ \$ \$ \$ M \$ \$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ M \$ \$ M \$ \$ M \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82 1,197.04 1,346.74 722.37 (ed/Rx/Vis	\$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96 47.90 53.89 28.90 Dental	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786 50,423 1,036,758 Total Revenue
Retired >65 \$4/\$8 Rx Copay	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65 w Dep<65 Composite	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20 3 115 Enrollment 130	\$ \$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94 1,400.63 751.27 Total 671.28	\$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82 1,197.04 1,346.74 722.37 (ed/Rx/Vis 651.56	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96 47.90 53.89 28.90 Dental 19.72	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786 50,423 1,036,758 Total Revenue 1,047,198
Retired >65 \$4/\$8 Rx Copay Retired >65 \$10/\$20 Rx Copa	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65 w Dep<65 Composite EE Only w Dep>65 composite	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20 3 115 Enrollment 130 27	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94 1,400.63 751.27 Total 671.28 1,325.90	\$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82 1,197.04 1,346.74 722.37 (ed/Rx/Vis 651.56 1,283.32	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96 47.90 53.89 28.90 Dental 19.72 42.58	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786 50,423 1,036,758 Total Revenue 1,047,198 429,591
Retired >65 \$4/\$8 Rx Copay Retired >65 \$10/\$20 Rx Copa	w Dep>65 w Dep<65 Composite EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65 w Dep<65 Composite	2 1 0 3 Enrollment 15 4 0 19 Enrollment 92 20 3 115 Enrollment 130	\$ \$ \$ \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 Total 763.95 1,527.14 1,718.12 924.62 Total 622.78 1,244.94 1,400.63 751.27 Total 671.28	\$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ \$ \$ \$ M \$ \$ \$ \$	783.38 1,565.97 1,761.82 1,044.24 (ed/Rx/Vis 739.99 1,479.24 1,664.23 895.62 (ed/Rx/Vis 598.82 1,197.04 1,346.74 722.37 (ed/Rx/Vis 651.56	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 23.96 47.90 53.89 29.00 Dental 23.96 47.90 53.89 28.90 Dental 19.72	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	18,801 18,792 - 37,593 Total Revenue 137,511 73,303 - 210,814 Total Revenue 687,549 298,786 50,423 1,036,758 Total Revenue 1,047,198

2013 Premium Rates

		Reflecting Imp	act o	of EKKP Key					
		Enrollment		Total		led/Rx/Vis	Dental		Total Revenue
Active	EE Only	201	\$	626.74	\$	590.11	\$ 36.63	\$	1,511,692
	2 Person	281	\$	1,347.48	\$	1,268.73	\$ 78.76	\$	4,543,714
	Family	765	\$	1,629.53	\$	1,534.28	\$ 95.25	\$	14,959,051
	Composite	1247	\$	1,404.33	\$	1,322.25	\$ 82.08	\$	21,014,457
		Enrollment		Total	M	led/Rx/Vis	Dental		Total Revenue
Retired <65	EE Only	107	\$	1,070.01	\$	1,029.51	\$ 40.50	\$	1,373,891
	2 Person	216	\$	2,086.51	\$	2,007.54	\$ 78.97	\$	5,408,236
	Family	120	\$	2,375.42	\$	2,285.50	\$ 89.91	\$	3,420,598
	Composite	443	\$	1,919.25	\$	1,846.60	\$ 72.64	\$	10,202,725
		Enrollment		Total	M	led/Rx/Vis	Dental		Total Revenue
Blended	EE Only	308	\$	780.73	\$	742.75	\$ 37.98	\$	2,885,583
	2 Person	497	\$	1,668.67	\$	1,589.82	\$ 78.85	\$	9,951,949
	Family	885	\$	1,730.66	\$	1,636.14	\$ 94.52	\$	18,379,649
	Composite	1690	\$	1,539.31	\$	1,459.70	\$ 79.61	\$	31,217,181
	•	Enrollment		Total	M	led/Rx/Vis	Dental		Total Revenue
Retired >65 \$2 Rx Copay	EE Only	21	\$	806.89	\$	806.89	\$ -	\$	203,336
1 3	w Dep>65	2	\$	1,612.97	\$	1,612.97	\$ _	\$	38,711
	w Dep<65	0	\$	1,814.69	\$	1,814.69	\$ -	\$	-
	Composite	23	\$	876.98	\$	876.98		\$	242,047
	-	Enrollment		Total	М	led/Rx/Vis	Dental		Total Revenue
Retired >65 \$4 Rx Copay	EE Only	2	\$	783.38	\$	783.38	\$ -	\$	18,801
1 7	w Dep>65	1	\$	1,565.97	\$	1,565.97	\$ -	\$	18,792
	w Dep<65	0	\$	1,761.82	\$	1,761.82	\$ -	\$, -
	Composite	3	\$	1,044.24	\$	1,044.24		\$	37,593
	-	Enrollment		Total	M	led/Rx/Vis	Dental		Total Revenue
Retired >65 \$4/\$8 Rx Copay	EE Only	15	\$	763.95	\$	739.99	\$ 23.96	\$	137,511
1 3	w Dep>65	4	\$	1,527.14	\$	1,479.24	\$ 47.90	\$	73,303
	w Dep<65	0	\$	1,718.12	\$	1,664.23	\$ 53.89	\$	-
	Composite	19	\$	924.62	\$	895.62	\$ 29.00	\$	210,814
	•	Enrollment		Total	M	led/Rx/Vis	Dental		Total Revenue
Retired >65 \$10/\$20 Rx Copa	v EE Onlv	92	\$	622.78	\$	598.82	\$ 23.96	\$	687,549
	w Dep>65	20	\$	1,244.94	\$	1,197.04	\$ 47.90	\$	298,786
	w Dep<65	3	\$	1,400.63	\$	1,346.74	\$ 53.89	\$	50,423
	Composite	115	\$	751.27	\$	722.37	\$ 28.90	\$	1,036,758
	- omposite	Enrollment	Ψ	Total		led/Rx/Vis	Dental	Ψ	Total Revenue
Composite >65	EE Only	130	\$	671.28	\$	651.56	\$ 19.72	\$	1,047,198
Composite 200	w Dep>65	27	\$	1,325.90	\$	1,283.32	\$ 42.58	\$	429,591
	w Dep>65	3	\$	1,400.63	\$	1,346.74	\$ 53.89	\$	50,423
	Composite	160	\$	795.42	\$	771.20	\$ 24.22	\$	1,527,212

2013 Implemented Premium Rates

Reflecting Gain/Loss Smoothing	and Impact of ERRP Revenue
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Kened	ting Gam/Loss S	Enrollment	пра	Total		enue led/Rx/Vis	-	Dental
Active	EE Only	201	\$	593.95	\$	559.23	\$	34.72
Active	EE Only 2 Person	281	э \$	1,276.99	э \$	1,202.35	э \$	34.72 74.64
	Family	765	\$ \$	1,276.99	э \$	1,202.33	э \$	90.27
		1247						
-	Composite		\$	1,330.87	\$	1,253.08	\$	77.79
		Enrollment		Total		ed/Rx/Vis		Dental
Retired <65	EE Only	107	\$	1,014.03	\$	975.65	\$	38.38
	2 Person	216	\$	1,977.36	\$	1,902.51	\$	74.84
	Family	120	\$	2,251.15	\$	2,165.94	\$	85.21
	Composite	443	\$	1,818.85	\$	1,750.00	\$	68.84
		Enrollment		Total	M	ed/Rx/Vis	I	Dental
Blended	EE Only	308	\$	739.89	\$	703.90	\$	35.99
	2 Person	497	\$	1,581.38	\$	1,506.65	\$	74.73
	Family	885	\$	1,640.13	\$	1,550.55	\$	89.58
	Composite	1690	\$	1,458.78	\$	1,383.34	\$	75.45
		Enrollment		Total	M	ed/Rx/Vis	I	Dental
Retired >65 \$2 Rx Copay	EE Only	21	\$	806.89	\$	806.89	\$	-
	w Dep>65	2	\$	1,612.97	\$	1,612.97	\$	-
	w Dep<65	0	\$	1,814.69	\$	1,814.69	\$	_
	Composite	23	\$	876.98	\$	876.98		
		Enrollment		Total	M	ed/Rx/Vis	I	Dental
Retired >65 \$4 Rx Copay	EE Only	2	\$	783.38	\$	783.38	\$	-
	w Dep>65	1	\$	1,565.97	\$	1,565.97	\$	-
	w Dep<65	0	\$	1,761.82	\$	1,761.82	\$	-
	Composite	3	\$	1,044.24	\$	1,044.24		
		Enrollment		Total	M	ed/Rx/Vis	I	Dental
Retired >65 \$4/\$8 Rx Copay	EE Only	15	\$	763.95	\$	739.99	\$	23.96
	w Dep>65	4	\$	1,527.14	\$	1,479.24	\$	47.90
	w Dep<65	0	\$	1,718.12	\$	1,664.23	\$	53.89
	Composite	19	\$	924.62	\$	895.62	\$	29.00
		Enrollment		Total	M	ed/Rx/Vis	I	Dental
Retired >65 \$10/\$20 Rx Copa	y EE Only	92	\$	622.78	\$	598.82	\$	23.96
_	w Dep>65	20	\$	1,244.94	\$	1,197.04	\$	47.90
	w Dep<65	3	\$	1,400.63	\$	1,346.74	\$	53.89
	Composite	115	\$	751.27	\$	722.37	\$	28.90
	_	Enrollment		Total	М	ed/Rx/Vis	I	Dental
Composite >65	EE Only	130	\$	671.28	\$	651.56	\$	19.72
•	w Dep>65	27	\$	1,325.90	\$	1,283.32	\$	42.58
	w Dep<65	3	\$	1,400.63	\$	1,346.74	\$	53.89
					-			
	Composite	160	\$	795.42	\$	771.20	\$	24.22

2013 Implemented R	Rates vs. 2012	Impl en	nented Rates	(De	ollar Increas	es)
			Total	M	ed/Rx/Vis		Dental
Active	EE Only	\$	3.10	\$	3.62	\$	(0.52)
	2 Person	\$	6.68	\$	7.80	\$	(1.12)
	Family	\$	8.18	\$	9.52	\$	(1.34)
	Composite	\$	27.97	\$	27.88	\$	0.09
			Total	M	ed/Rx/Vis		Dental
Retired <65	EE Only	\$	(90.93)	\$	(90.88)	\$	(0.05)
	2 Person	\$	(177.32)	\$	(177.23)	\$	(0.09)
	Family	\$	(201.87)	\$	(201.76)	\$	(0.11)
	Composite	\$	(113.49)	\$	(115.13)	\$	1.64
			Total	M	ed/Rx/Vis		Dental
Blended	EE Only	\$	(38.56)	\$	(38.15)	\$	(0.41)
	2 Person	\$	(84.14)	\$	(83.48)	\$	(0.66)
	Family	\$	(0.04)	\$	1.27	\$	(1.32)
	Composite	\$	(16.87)	\$	(17.49)	\$	0.63
			Total	M	ed/Rx/Vis		Dental
Retired >65 \$2 Rx Copay	EE Only	\$	69.92	\$	69.92	\$	-
Tomos os opinios copaj	w Dep>65	\$	139.44	\$	139.44	\$	-
	w Dep<65	\$	157.54	\$	157.54	\$	-
	Composite	\$	63.81	\$	63.81	\$	-
			Total	M	ed/Rx/Vis		Dental
Retired >65 \$4 Rx Copay	EE Only	\$	67.17	\$	67.17	\$	-
	w Dep>65	\$	133.95	\$	133.95	\$	-
	w Dep<65	\$	151.36	\$	151.36	\$	-
	Composite	\$	184.87	\$	184.87	\$	-
			Total	M	ed/Rx/Vis		Dental
Retired >65 \$4/\$8 Rx Copay	EE Only	\$	61.62	\$	61.95	\$	(0.33)
	w Dep>65	\$	122.86	\$	123.53	\$	(0.67)
	w Dep<65	\$	138.86	\$	139.59	\$	(0.73)
	Composite	\$	88.59	\$	88.50	\$	0.09
			Total	M	ed/Rx/Vis		Dental
Retired >65 \$10/\$20 Rx Copay	EE Only	\$	42.70	\$	43.03	\$	(0.33)
	w Dep>65	\$	85.09	\$	85.76	\$	(0.67)
	w Dep<65	\$	96.26	\$	96.99	\$	(0.73)
	Composite	\$	42.09	\$	42.89	\$	(0.80)
			Total	M	ed/Rx/Vis		Dental
Composite >65	EE Only	\$	43.33	\$	42.69	\$	0.64
	w Dep>65	\$	97.58	\$	97.50	\$	0.08
	w Dep<65	\$	96.26	\$	96.99	\$	(0.73)

2013 Implemented Rates v	s. 2012 Implemented Rates	(percentage Increases)

	nented Kates vs.	Total	Med/Rx/Vis	Dental	Total Revenue
Active	EE Only	0.53%	0.65%	-1.47%	-11.38%
1100110	2 Person	0.53%	0.65%	-1.48%	-13.88%
	Family	0.53%	0.66%	-1.47%	3.65%
	Composite	2.15%	2.28%	0.12%	-1.87%
	•	Total	Med/Rx/Vis	Dental	Total Revenue
Retired <65	EE Only	-8.23%	-8.52%	-0.12%	-25.04%
	2 Person	-8.23%	-8.52%	-0.12%	-25.20%
	Family	-8.23%	-8.52%	-0.13%	15.92%
	Composite	-5.87%	-6.17%	2.44%	-15.07%
		Total	Med/Rx/Vis	Dental	Total Revenue
Blended	EE Only	-4.95%	-5.14%	-1.13%	-18.46%
	2 Person	-5.05%	-5.25%	-0.88%	-20.42%
	Family	0.00%	0.08%	-1.45%	5.73%
	Composite	-1.14%	-1.25%	0.84%	-6.61%
		Total	Med/Rx/Vis	Dental	Total Revenue
Retired >65 \$2 Rx Copay	EE Only	9.49%	9.49%	N/A	-11.57%
	w Dep>65	9.46%	9.46%	N/A	-27.03%
	w Dep<65	9.51%	9.51%	N/A	N/A
	Composite	7.85%	7.85%	N/A	-14.47%
		Total	Med/Rx/Vis	Dental	Total Revenue
Retired >65 \$4 Rx Copay	EE Only	9.38%	9.38%	N/A	-45.31%
	w Dep>65	9.35%	9.35%	N/A	9.36%
	w Dep<65	9.40%	9.40%	N/A	N/A
	Composite	21.51%	21.51%	N/A	-27.09%
		Total	Med/Rx/Vis	Dental	Total Revenue
Retired >65 \$4/\$8 Rx Copay	EE Only	8.77%	9.14%	-1.36%	-4.02%
	w Dep>65	8.75%	9.11%	-1.38%	8.75%
	w Dep<65	8.79%	9.16%	-1.34%	N/A
	Composite	10.60%	10.96%	0.31%	0.06%
D	PP 6 1	Total	Med/Rx/Vis	Dental	Total Revenue
Retired >65 \$10/\$20 Rx Copay	EE Only	7.36%	7.74%	-1.36%	6.21%
	w Dep>65	7.34%	7.72%	-1.38%	-10.55%
	w Dep<65	7.38%	7.76%	-1.34%	61.07%
	Composite	5.94%	6.31%	-2.69%	2.37%
		Total	Med/Rx/Vis	Dental	Total Revenue
Composite >65	EE Only	6.90%	7.01%	3.33%	-0.74%
	w Dep>65	7.94%	8.22%	0.19%	-8.92%
	w Dep<65	7.38%	7.76%	-1.34%	61.07%
	Composite	6.60%	6.76%	1.76%	-1.97%

	4 Projected Prer		unic							Total Da
Activo	EE Onto	Enrollment	ø	Total		led/Rx/Vis		Dental	Φ	Total Revenue
Active	EE Only	201	\$	646.77	\$	610.12	\$	36.65	\$	1,560,009
	2 Person	281 765	\$ \$	1,390.55	\$	1,311.75	\$	78.80	\$	4,688,935
	Family			1,681.61	\$	1,586.31	\$	95.30	\$	15,437,180
	Composite	1247	\$	1,449.22	\$	1,367.09	\$	82.13	\$	21,686,124
		Enrollment		Total		led/Rx/Vis		Dental		Total Revenue
Retired <65	EE Only	107	\$	1,104.94	\$	1,064.42	\$	40.52	\$	1,418,743
	2 Person	216	\$	2,154.64	\$	2,075.62	\$	79.02	\$	5,584,827
	Family	120	\$	2,452.97	\$	2,363.01	\$	89.96	\$	3,532,277
	Composite	443	\$	1,981.91	\$	1,909.23	\$	72.68	\$	10,535,847
		Enrollment		Total		led/Rx/Vis		Dental		Total Revenue
Blended	EE Only	308	\$	805.94	\$	767.94	\$	38.00	\$	2,978,752
	2 Person	497	\$	1,722.63	\$	1,643.73	\$	78.90	\$	10,273,761
	Family	885	\$	1,786.20	\$	1,691.63	\$	94.58	\$	18,969,457
	Composite	1690	\$	1,588.85	\$	1,509.20	\$	79.66	\$	32,221,970
		Enrollment		Total	M	led/Rx/Vis		Dental		Total Revenue
Retired >65 \$2 Rx Copay	EE Only	21	\$	875.48	\$	875.48	\$	-	\$	220,621
	w Dep>65	2	\$	1,750.07	\$	1,750.07	\$	-	\$	42,002
	w Dep<65	0	\$	1,968.94	\$	1,968.94	\$	-	\$	-
	Composite	23	\$	951.53	\$	951.53			\$	262,623
		Enrollment		Total	M	led/Rx/Vis		Dental		Total Revenue
Retired >65 \$4 Rx Copay	EE Only	2	\$	849.97	\$	849.97	\$	-	\$	20,399
	w Dep>65	1	\$	1,699.08	\$	1,699.08	\$	-	\$	20,389
	w Dep<65	0	\$			1 0 1 1 57	\$		Φ	-
	w Dcp<03	0	φ	1,911.57	\$	1,911.57	Ф	-	\$	
	Composite	3	\$	1,911.57 1,133.01	\$ \$	1,911.57	Þ	-	\$	40,788
					\$			- Dental	_	40,788 Total Revenue
Retired >65 \$4/\$8 Rx Copay		3		1,133.01	\$	1,133.01			_	
Retired >65 \$4/\$8 Rx Copay	Composite EE Only w Dep>65	3 Enrollment 15 4	\$ \$ \$	1,133.01 Total 828.05 1,655.28	\$ M \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98	\$	Dental 25.16 50.30	\$ \$	Total Revenue
Retired >65 \$4/\$8 Rx Copay	Composite EE Only	3 Enrollment 15	\$	1,133.01 Total 828.05	\$ M \$	1,133.01 (ed/Rx/Vis 802.89	\$	Dental 25.16	\$	Total Revenue 149,049
Retired >65 \$4/\$8 Rx Copay	Composite EE Only w Dep>65	3 Enrollment 15 4	\$ \$ \$	1,133.01 Total 828.05 1,655.28	\$ M \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98	\$	Dental 25.16 50.30	\$ \$	Total Revenue 149,049
Retired >65 \$4/\$8 Rx Copay	EE Only w Dep>65 w Dep<65	3 Enrollment 15 4 0	\$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27	\$ M \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69	\$ \$ \$	Dental 25.16 50.30 56.58	\$ \$ \$ \$	Total Revenue 149,049 79,453
Retired >65 \$4/\$8 Rx Copay Retired >65 \$10/\$20 Rx Copa	EE Only w Dep>65 w Dep<65 Composite	3 Enrollment 15 4 0	\$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20	\$ M \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75	\$ \$ \$	Dental 25.16 50.30 56.58 30.45	\$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502
	EE Only w Dep>65 w Dep<65 Composite	3 Enrollment 15 4 0 19 Enrollment	\$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total	\$ M \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis	\$ \$ \$	Dental 25.16 50.30 56.58 30.45 Dental	\$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue
	EE Only w Dep>65 w Dep<65 Composite	3 Enrollment 15 4 0 19 Enrollment 92	\$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total 674.88	\$ M \$ \$ \$ \$ \$ \$ \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis 649.72	\$ \$ \$	Dental 25.16 50.30 56.58 30.45 Dental 25.16	\$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue 745,068
	EE Only w Dep>65 w Dep<65 Composite by EE Only w Dep>65	3 Enrollment 15 4 0 19 Enrollment 92 20	\$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total 674.88 1,349.09	\$ M \$ \$ \$ M \$ \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis 649.72 1,298.79	\$ \$ \$ \$	Dental 25.16 50.30 56.58 30.45 Dental 25.16 50.30	\$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue 745,068 323,782
	EE Only w Dep>65 w Dep<65 Composite Dep EE Only w Dep>65 w Dep<65 w Dep<65	3 Enrollment 15 4 0 19 Enrollment 92 20 3	\$ \$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total 674.88 1,349.09 1,517.79	\$ M \$ \$ \$ M \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis 649.72 1,298.79 1,461.21	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 25.16 50.30 56.58 30.45 Dental 25.16 50.30 56.58	\$ \$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue 745,068 323,782 54,640
	EE Only w Dep>65 w Dep<65 Composite Dep EE Only w Dep>65 w Dep<65 w Dep<65	3 Enrollment 15 4 0 19 Enrollment 92 20 3 115	\$ \$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total 674.88 1,349.09 1,517.79 814.12	\$ M \$ \$ \$ M \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis 649.72 1,298.79 1,461.21 783.77	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	25.16 50.30 56.58 30.45 Dental 25.16 50.30 56.58 30.35	\$ \$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue 745,068 323,782 54,640 1,123,490
Retired >65 \$10/\$20 Rx Copa	EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65 w Dep>65 w Dep>65 Composite	3 Enrollment 15 4 0 19 Enrollment 92 20 3 115 Enrollment	\$ \$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total 674.88 1,349.09 1,517.79 814.12 Total	\$ M \$ \$ \$ \$ M \$ \$ \$ \$ \$ M \$ M\$ \$ M \$ M\$ M	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis 649.72 1,298.79 1,461.21 783.77 led/Rx/Vis	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 25.16 50.30 56.58 30.45 Dental 25.16 50.30 56.58 30.35 Dental	\$ \$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue 745,068 323,782 54,640 1,123,490 Total Revenue
Retired >65 \$10/\$20 Rx Copa	EE Only w Dep>65 w Dep<65 Composite y EE Only w Dep>65 w Dep<65 Composite	3 Enrollment 15 4 0 19 Enrollment 92 20 3 115 Enrollment 130	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,133.01 Total 828.05 1,655.28 1,862.27 1,002.20 Total 674.88 1,349.09 1,517.79 814.12 Total 727.65	\$ M \$ \$ \$ M \$ \$ \$ \$ M \$ \$ \$ \$ M \$ \$ \$ \$	1,133.01 led/Rx/Vis 802.89 1,604.98 1,805.69 971.75 led/Rx/Vis 649.72 1,298.79 1,461.21 783.77 led/Rx/Vis 706.94	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dental 25.16 50.30 56.58 30.45 Dental 25.16 50.30 56.58 30.35 Dental 20.71	\$ \$ \$ \$ \$	Total Revenue 149,049 79,453 - 228,502 Total Revenue 745,068 323,782 54,640 1,123,490 Total Revenue 1,135,134

The rates are projected assuming all trend assumptions are realized, there are no plan changes or changes in population; in reality, there will be gains and losses so the actual 2014 rates developed next year will differ from the rates above.

		2012 Impleme	ente	d Premium R	ates	S				
		Enrollment		Total	Μ	Ied/Rx/Vis		Dental		Total Revenue
Active	EE Only	228	\$	590.85	\$	555.61	\$	35.24	\$	
	2 Person	328	\$	1,270.31	\$	1,194.55	\$	75.76	\$	
	Family	742	\$	1,536.10	\$	1,444.49	\$	91.61	\$	
	Composite	1298	\$	1,302.90	\$	1,225.20	\$	77.70	\$	20,293,927
		Enrollment		Total		led/Rx/Vis		Dental		Total Revenue
Retired <65	EE Only	131	\$	1,104.96	\$	1,066.53	\$	38.43	\$	
	2 Person	265	\$	2,154.68	\$	2,079.74	\$	74.93	\$	
	Family	95	\$	2,453.02	\$	2,367.70	\$	85.32	\$	2,796,444
	Composite	491	\$	1,932.34	\$	1,865.13	\$	67.20	\$	11,385,322
		Enrollment		Total	\mathbf{M}	led/Rx/Vis		Dental		Total Revenue
Blended	EE Only	359	\$	778.45	\$	742.05	\$	36.40	\$	3,353,561
	2 Person	593	\$	1,665.52	\$	1,590.13	\$	75.39	\$	
	Family	837	\$	1,640.17	\$	1,549.28	\$	90.89	\$	<u> </u>
	Composite	1789	\$	1,475.65	\$	1,400.83	\$	74.82	\$	31,679,248
		Enrollment		Total	\mathbf{M}	led/Rx/Vis		Dental		Total Revenue
Retired >65 \$2 Rx Copay	EE Only	26	\$	736.97	\$	736.97	\$	-	\$	229,935
	w Dep>65	3	\$	1,473.53	\$	1,473.53	\$	-	\$	53,047
	w Dep<65	0	\$	1,657.15	\$	1,657.15	\$	-	\$	-
	Composite	29	\$	813.17	\$	813.17			\$	282,982
		Enrollment		Total	\mathbf{M}	Ied/Rx/Vis		Dental		Total Revenue
Retired >65 \$4 Rx Copay	EE Only	4	\$	716.21	\$	716.21	\$	-	\$,
	w Dep>65	1	\$	1,432.02	\$	1,432.02	\$	-	\$	
	w Dep<65	0	\$	1,610.46	\$	1,610.46	\$	-	\$	
	Composite	5	\$	859.37	\$	859.37			\$	51,562
		Enrollment		Total	\mathbf{M}	led/Rx/Vis		Dental		Total Revenue
Retired >65 \$4/\$8 Rx Copay	EE Only	17	\$	702.33	\$	678.04	\$	24.29	\$	143,275
	w Dep>65	4	\$	1,404.28	\$	1,355.71	\$	48.57	\$	
	w Dep<65	0	\$	1,579.26	\$	1,524.64	\$	54.62	\$	-
	Composite	21	\$	836.03	\$	807.12	\$	28.91	\$	210,680
		Enrollment		Total	M	led/Rx/Vis		Dental		Total Revenue
Retired >65 \$10/\$20 Rx Copa	y EE Only	93	\$	580.08	\$	555.79	\$	24.29	\$	647,369
_	w Dep>65	24	\$	1,159.85	\$	1,111.28	\$	48.57	\$	334,037
	w Dep<65	2	\$	1,304.37	\$	1,249.75	\$	54.62	\$	31,305
	Composite	119	\$	709.18	\$	679.48	\$	29.70	\$	1,012,711
		Enrollment		Total	M	led/Rx/Vis	-	Dental	_	Total Revenue
Composite >65	EE Only	140	\$	627.95	\$	608.87	\$	19.09	\$	1,054,957
-	w Dep>65	32	\$	1,228.32	\$	1,185.82	\$	42.50	\$	
	w Dep<65	2	\$	1,304.37	\$	1,249.75	\$	54.62	\$	31,305

			ated	Premium Ra						
		Enrollment		Total		ed/Rx/Vis		Dental		Total Revenue
Active	EE Only	228	\$	623.62	\$	586.43	\$	37.19	\$	1,706,224
	2 Person	328	\$	1,340.77	\$	1,260.81	\$	79.96	\$	5,277,271
	Family	742	\$	1,621.30	\$	1,524.61	\$	96.69	\$	14,436,055
	Composite	1298	\$	1,375.16	\$	1,293.15	\$	82.01	\$	21,419,550
		Enrollment		Total	M	ed/Rx/Vis]	Dental	,	Total Revenue
Retired <65	EE Only	131	\$	1,166.25	\$	1,125.69	\$	40.56	\$	1,833,345
	2 Person	265	\$	2,274.19	\$	2,195.10	\$	79.09	\$	7,231,924
	Family	95	\$	2,589.08	\$	2,499.03	\$	90.05	\$	2,951,551
	Composite	491	\$	2,039.51	\$	1,968.58	\$	70.93	\$	12,016,820
		Enrollment		Total	M	ed/Rx/Vis]	Dental	,	Total Revenue
Blended	EE Only	359	\$	821.63	\$	783.21	\$	38.42	\$	3,539,569
	2 Person	593	\$	1,757.90	\$	1,678.33	\$	79.57	\$	12,509,195
	Family	837	\$	1,731.14	\$	1,635.21	\$	95.94	\$	17,387,606
	Composite	1789	\$	1,557.50	\$	1,478.53	\$	78.97	\$	33,436,370
		Enrollment		Total	M	ed/Rx/Vis]	Dental	,	Total Revenue
Retired >65 \$2 Rx Copay	EE Only	26	\$	736.97	\$	736.97			\$	229,935
1.	w Dep>65	3	\$	1,473.53	\$	1,473.53			\$	53,047
	w Dep<65	0	\$	1,657.15	\$	1,657.15			\$	-
	Composite	29	\$	813.17	\$	813.17			\$	282,982
		Enrollment		Total	M	ed/Rx/Vis	1	Dental	,	Total Revenue
Retired >65 \$4 Rx Copay	EE Only	4	\$	716.21	\$	716.21			\$	34,378
	w Dep>65	1	\$	1,432.02	\$	1,432.02			\$	17,184
	w Dep<65	0	\$	1,610.46	\$	1,610.46			\$	_
	Composite	5	\$	859.37	\$	859.37			\$	51,562
		Enrollment		Total	M	ed/Rx/Vis]	Dental	,	Total Revenue
Retired >65 \$4/\$8 Rx Copay	EE Only	1.7	Ф	702.22	d		\$	24.20	ф	143,275
1		17	\$	702.33	\$	678.04	Ф	24.29	\$	173,273
	w Dep>65	4	\$	1,404.28	\$ \$	678.04 1,355.71	\$	24.29 48.57	\$	67,405
										,
	w Dep>65	4	\$	1,404.28	\$	1,355.71	\$	48.57	\$,
	w Dep>65 w Dep<65	4 0	\$ \$	1,404.28 1,579.26	\$ \$	1,355.71 1,524.64	\$ \$	48.57 54.62	\$ \$	67,405
Retired >65 \$10/\$20 Rx Copa	w Dep>65 w Dep<65 Composite	4 0 21	\$ \$	1,404.28 1,579.26 836.03	\$ \$	1,355.71 1,524.64 807.12	\$ \$	48.57 54.62 28.91	\$ \$	67,405 - 210,680 Total Revenue
	w Dep>65 w Dep<65 Composite	4 0 21 Enrollment	\$ \$	1,404.28 1,579.26 836.03 Total	\$ \$ M	1,355.71 1,524.64 807.12 (ed/Rx/Vis	\$ \$	48.57 54.62 28.91 Dental	\$ \$	67,405 - 210,680 Total Revenue
	w Dep>65 w Dep<65 Composite	4 0 21 Enrollment 93	\$ \$ \$	1,404.28 1,579.26 836.03 Total 580.08	\$ \$ M \$	1,355.71 1,524.64 807.12 (ed/Rx/Vis 555.79	\$ \$ \$	48.57 54.62 28.91 Dental 24.29	\$ \$ \$	67,405 - 210,680 Total Revenue 647,369 334,037
	w Dep>65 w Dep<65 Composite ay EE Only w Dep>65	4 0 21 Enrollment 93 24	\$ \$ \$ \$	1,404.28 1,579.26 836.03 Total 580.08 1,159.85	\$ \$ M \$	1,355.71 1,524.64 807.12 (ed/Rx/Vis 555.79 1,111.28	\$ \$ \$ \$ \$	48.57 54.62 28.91 Dental 24.29 48.57	\$ \$ \$ \$	67,405 - 210,680 Total Revenue 647,369 334,037 31,305
	w Dep>65 w Dep<65 Composite Ty EE Only w Dep>65 w Dep<65	4 0 21 Enrollment 93 24 2	\$ \$ \$ \$ \$	1,404.28 1,579.26 836.03 Total 580.08 1,159.85 1,304.37	\$ \$ \$ M \$ \$ \$ \$ \$	1,355.71 1,524.64 807.12 (ed/Rx/Vis 555.79 1,111.28 1,249.75	\$ \$ \$ \$ \$ \$	48.57 54.62 28.91 Dental 24.29 48.57 54.62	\$ \$ \$ \$ \$	67,405 - 210,680 Total Revenue 647,369 334,037 31,305
	w Dep>65 w Dep<65 Composite Ty EE Only w Dep>65 w Dep<65	4 0 21 Enrollment 93 24 2	\$ \$ \$ \$ \$	1,404.28 1,579.26 836.03 Total 580.08 1,159.85 1,304.37 709.18	\$ \$ \$ M \$ \$ \$ \$ \$	1,355.71 1,524.64 807.12 (ed/Rx/Vis 555.79 1,111.28 1,249.75 679.48	\$ \$ \$ \$ \$ \$	48.57 54.62 28.91 Dental 24.29 48.57 54.62 29.70	\$ \$ \$ \$ \$	67,405 - 210,680 Total Revenue 647,369 334,037 31,305 1,012,711
Retired >65 \$10/\$20 Rx Copa	w Dep>65 w Dep<65 Composite by EE Only w Dep>65 w Dep<65 Composite	4 0 21 Enrollme nt 93 24 2 119 Enrollme nt	\$ \$ \$ \$ \$	1,404.28 1,579.26 836.03 Total 580.08 1,159.85 1,304.37 709.18	\$ \$ \$ M \$ \$ \$ \$ M	1,355.71 1,524.64 807.12 (ed/Rx/Vis 555.79 1,111.28 1,249.75 679.48 (ed/Rx/Vis	\$ \$ \$ \$ \$	48.57 54.62 28.91 Dental 24.29 48.57 54.62 29.70 Dental	\$ \$ \$ \$ \$	67,405 - 210,680 Total Revenue 647,369 334,037 31,305 1,012,711 Total Revenue 1,054,957
Retired >65 \$10/\$20 Rx Copa	w Dep>65 w Dep<65 Composite by EE Only w Dep>65 w Dep<65 Composite EE Only	4 0 21 Enrollment 93 24 2 119 Enrollment 140	\$ \$ \$ \$ \$	1,404.28 1,579.26 836.03 Total 580.08 1,159.85 1,304.37 709.18 Total 627.95	\$ \$ M \$ \$ \$ M \$ \$ \$	1,355.71 1,524.64 807.12 (ed/Rx/Vis 555.79 1,111.28 1,249.75 679.48 (ed/Rx/Vis 608.87	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	48.57 54.62 28.91 Dental 24.29 48.57 54.62 29.70 Dental 19.09	\$ \$ \$ \$ \$	67,405 - 210,680 Total Revenue 647,369 334,037 31,305 1,012,711 Total Revenue

2011 Calculated Premium Rates											
		Enrollmen		Total	N	Ied/Rx/Vis]	Dental	To	otal Revenue	
Active	EE Only	232	\$	619.03	\$	579.95	\$	39.08	\$	1,723,380	
	2 Person	341	\$	1,330.91	\$	1,246.89	\$	84.02	\$	5,446,084	
	Family	791	\$	1,609.47	\$	1,507.87	\$	101.60	\$	15,277,089	
	Composite	1364	\$	1,371.37	\$	1,284.80	\$	86.57	\$	22,446,553	
		Enrollmen	t	Total	N	Ied/Rx/Vis]	Dental	To	otal Revenue	
Retired <65 Blended	EE Only	122	\$	1,285.15	\$	1,244.62	\$	40.53	\$	1,881,460	
	2 Person	258	\$	2,506.05	\$	2,427.02	\$	79.03	\$	7,758,731	
	Family	104	\$	2,853.04	\$	2,763.06	\$	89.98	\$	3,560,594	
	Composite	484	\$	2,272.86	\$	2,201.18	\$	71.68	\$	13,200,785	
		Enrollmen	t	Total	N	Ied/Rx/Vis]	Dental	To	otal Revenue	
	EE Only	354	\$	848.60	\$	809.02	\$	39.58	\$	3,604,839	
	2 Person	599	\$	1,837.06	\$	1,755.19	\$	81.87	\$	13,204,815	
	Family	895	\$	1,753.97	\$	1,653.72	\$	100.25	\$	18,837,683	
	Composite	1848	\$	1,607.47	\$	1,524.80	\$	82.67	\$	35,647,337	
		Enrollmen	t	Total	N	Ied/Rx/Vis		Dental	To	otal Revenue	
Retired >65 \$2 Rx Copay Retired >65 \$4 Rx Copay	EE Only	45	\$	692.34	\$	692.34	\$	-	\$	373,864	
	w Dep>65	9	\$	1,383.90	\$	1,383.90	\$	_	\$	149,461	
	w Dep<65	9	\$	1,416.42	\$	1,416.42	\$	-	\$	152,973	
	Composite	63	\$	894.57	\$	894.57	\$	-	\$	676,298	
		Enrollment		Total	Med/Rx/Vis		Dental		Total Revenue		
	EE Only	0	\$	667.89	\$	667.89	\$	-	\$	-	
	w Dep>65	0	\$	1,334.59	\$	1,334.59	\$	_	\$	-	
	w Dep<65	0	\$	1,373.23	\$	1,373.23	\$	-	\$	-	
	Composite								\$	-	
		Enrollment		Total	Med/Rx/Vis		Dental		Total Revenue		
Retired >65 \$4/\$8 Rx Copay	EE Only	34	\$	639.18	\$	626.70	\$	12.48	\$	260,785	
	w Dep>65	6	\$	1,277.65	\$	1,252.68	\$	24.97	\$	91,991	
	w Dep<65	1	\$	1,325.73	\$	1,300.77	\$	24.96	\$	15,909	
	Composite	41	\$	749.36	\$	734.75	\$	14.61	\$	368,685	
		Enrollment		Total	Med/Rx/Vis			Dental		Total Revenue	
Retired >65 \$10/\$20 Rx Copay	EE Only	72	\$	530.72	\$	518.24	\$	12.48	\$	458,542	
	w Dep>65	14	\$	1,060.89	\$	1,035.92	\$	24.97	\$	178,230	
	w Dep<65	3	\$	1,135.32	\$	1,110.36	\$	24.96	\$	40,872	
	Composite	89	\$	634.50	\$	619.63	\$	14.87	\$	677,644	
		Enrollment		Total	Med/Rx/Vis]	Dental	To	otal Revenue	
Composite >65	EE Only	151	\$	603.31	\$	594.55	\$	8.76	\$	1,093,191	
	w Dep>65	29	\$	1,205.98	\$	1,188.76	\$	17.22	\$	419,682	
	w Dep<65	13	\$	1,344.57	\$	1,336.89	\$	7.68	\$	209,754	
	Composite	193	\$	743.79	\$	733.83	\$	9.96	\$	1,722,627	
	-										

Explanatory Notes -- Data, Methods and Assumptions

- Paid claims were used for the analysis. Incurred claims were not available.
- Claim amounts used are net of amounts paid by the member directly to the health care provider such as copays, coinsurance, etc.
- Amounts paid by the member directly to the City have not been removed from claims.
- Pre-65 claims include claims for Medicare spouses of Non-Medicare members
- Analysis was done on a per member per month basis.
- Incurral factors estimated assuming a two-month payment lag for medical and a one-month lag for Rx, dental and vision.
- A weighted average of the two experience periods was used in the analysis to smooth out yearly claim fluctuations.
- Trend assumptions were chosen primarily based on national trends cited in the National Health Trend surveys.
- Rating tiers were not revisited when developing the 2013 rates.
- The current plan distribution (members in each tier) was used to allocate costs to each tier.
- Medicare members are charged 100% of the true costs which is causing migration to less expensive Medicare plans.
- Pre-65 members had an average tier ratio of 2.12 in 2013 vs. 2.08 in 2012; there was a loss due to the decrease in members/contract.
- Split contracts (Non-Medicare & Medicare members) are considered Medicare contracts consistent with prior report.
- Blended pre-65 rates are a weighted average of the active and pre-65 retiree rates.
- Rates exclude GRS fees.
- Projections will differ from the OPEB valuation cash flows due to the following:
 - Projections ignore new retirees and deaths and
 - Projections ignore members turning age 65 during the year
- Projections in this report and the OPEB valuation report are not adjusted for election changes that occur after the valuation date.